

26 Lawyering Effectiveness Factors (Skills) Inventory

Please circle the number corresponding to your level of experience with each of these factors.

1 = Little to no experience with this factor

2 = Moderate experience with this factor

3 = Lots of experience with this factor

	Writing 1 2 3	Problem Solving 1 2 3	Able to See World Through the Eyes of Others 1 2 3	Creativity and Innovation 1 2 3	
Fact Finding 1 2 3	Questioning and Interviewing 1 2 3	Strategic Planning 1 2 3	Influencing and Advocating 1 2 3	Passion and Engagement 1 2 3	Organizing and Managing Own Work 1 2 3
Researching the Law 1 2 3	Listening 1 2 3	Providing Advice Counsel/Building Relationships 1 2 3	Organizing and Managing Others 1 2 3	Integrity and Honesty 1 2 3	Self-Development 1 2 3
Analysis and Reasoning 1 2 3	Speaking 1 2 3	Networking and Business Development 1 2 3	Evaluation, Development and Mentoring 1 2 3	Diligence 1 2 3	Stress Management 1 2 3
	Negotiation Skills 1 2 3	Developing Relationships w/in Legal Profession 1 2 3	Community Involvement and Service 1 2 3	Practical Judgment 1 2 3	

Identification, Development, and Validation of Predictors for Successful Lawyering, Marjorie M. Shultz and Sheldon Zedeck, Principal Investigators